

# CONTRACTOR'S WORKSHOP

Thursday, February 4, 2010 • 8:00 am - 1:00 pm

## *How to Survive the Lean Years*

It has been a tough couple of years for small businesses and especially tough for small contractors. However, there are some public contracts available; it is a matter of knowing how to successfully bid, execute and close out a public project.

First Federal and Utilities Underground Location Center (UULC) are sponsors of a workshop presented by the combined forces of the City of Port Townsend, Jefferson County Homebuilder's Association, PSE and Team Jefferson. This workshop can help contractors position themselves to qualify for public works contracts.

The workshop will include tips to conduct online searches for public

contracts going out to bid. Local agencies from around the Olympic and Kitsap Peninsulas will be on hand to apprise contractors of upcoming projects and to sign them up for their Small Works Rosters.

A representative from the Department of Navy will inform contractors which projects are upcoming and how to bid both large projects or get information to submit a bid as a subcontractor to the general contractors that are presently on the awarded bidder's list.

Dave Kraus from Puget Sound Energy will review the requirements and answer questions about PSE's Weatherization Program.

A representative from Congressman Norm Dick's office will discuss ARRA funds and the types of projects that will be funded by this program.

Representatives from Seattle HUD and State Labor and Industry will give presentations to demystify

prevailing wage, certified payroll and Davis-Bacon issues.

The most important skill the workshop will try to impart is where to find the information small contractors need to compete for public projects.

The workshop will be held at the

### **Northwest Maritime Center**

**431 Water St. Port Townsend**

Please call **Catherine McNabb 360-379-5089** at the City of Port Townsend for reservations as space is limited.

***Space is limited!***

